



. Thank you and Congratulations!!

. As I thought about what to discuss, I looked at what got me to where I am today

. Background, family, job, etc.



. We are all "busy", but most of the time, we could get to our trades and adjustments if we "needed" to

. For me, LIYS brings together education, mechanics, and psychology

*If you absolutely need something done...*

. Besides the actual strategies, the most valuable information I've received from JL is how psychology plays a CRITICAL role in EVERY trade and trader

. "You don't become who you WANT to be, you become who you ARE"

*LIKE athletes you have to have faith*

. Must remain unattached, and unemotional to the RESULT of your trades. 🙄 Why is this SO difficult?

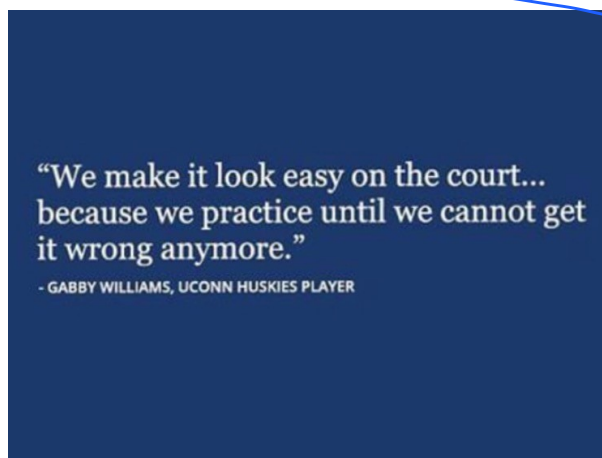
Because of each of our own successful backgrounds and our upbringing

→ where hard work = results

. Backtesting (I know, you hate it) 😊

It will help you move away from fear, and closer to trust

not true in trading



why do I have to Backtest?

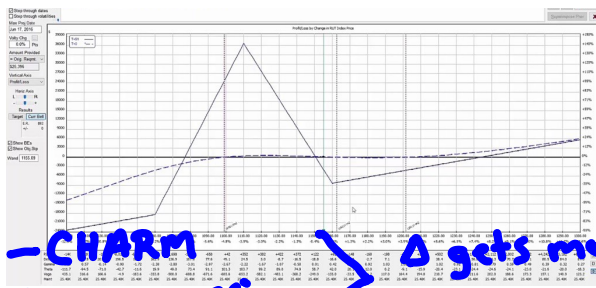
Edge...

"The more deeply you understand something, the more willing you are to take risks and the more intelligent those risks are." Alan Lafley

. Second order greeks- charm, vanna(2), vomma, DvegaDtime, -will help you become one with your T+0 line (these are not copyrighted terms, they can all be found on Investopedia.com, Wikipedia.com, etc.)

We are tinkers...  
Study this instead of tinkering with another "chint" trade





**-CHARM**  $\Delta$  gets more -  
time passing

## Examples on M3:

+ CHARM  
time passing  $\rightarrow \Delta$  gets more +

+ VANNA  
+ VOLATILITY >  $\Delta$  gets more +

+ JAVNA  
- VOLATILITY >  $\Delta$  gets more -

+ Vanna > Vega gets more +

+ Vanna > Vega gets more -

+ VOMMA  
+ VOLATILITY > VEGA gets more +

+ VOMMA  
- VOLATILITY > VEGA gets more -

- D Vega D time  
time passing > VEGA gets more -

+D Vega D time > Vega gets more t  
+time passing

Deliberate practice that makes a difference. This IS directly related to becoming a better trader.

## Best practices

.Absolutely can't be upset about

losses, it's the cost of doing business

*small business owner - Lawn service*

Recovering OFW, get rid of the noise,  
get your freedom back

What's the market going to do tomorrow?

-ATR

-MMM on TOS

-Next day on TOS risk profile

-Look at ATM TOS option +/-

-2 closest ATM straddles/2

-RUT\*RVX\* SR x/252, or

-RUT\*RVX/16

-ATM straddle\*1.25

-Also look at 30 point move

Affirmations, meditation, deep breaths

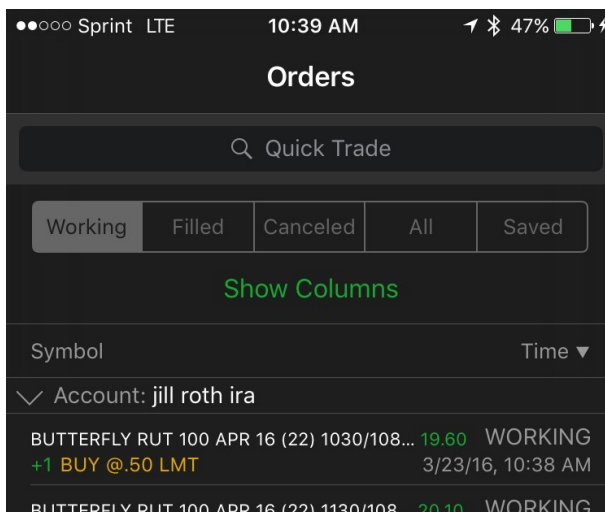
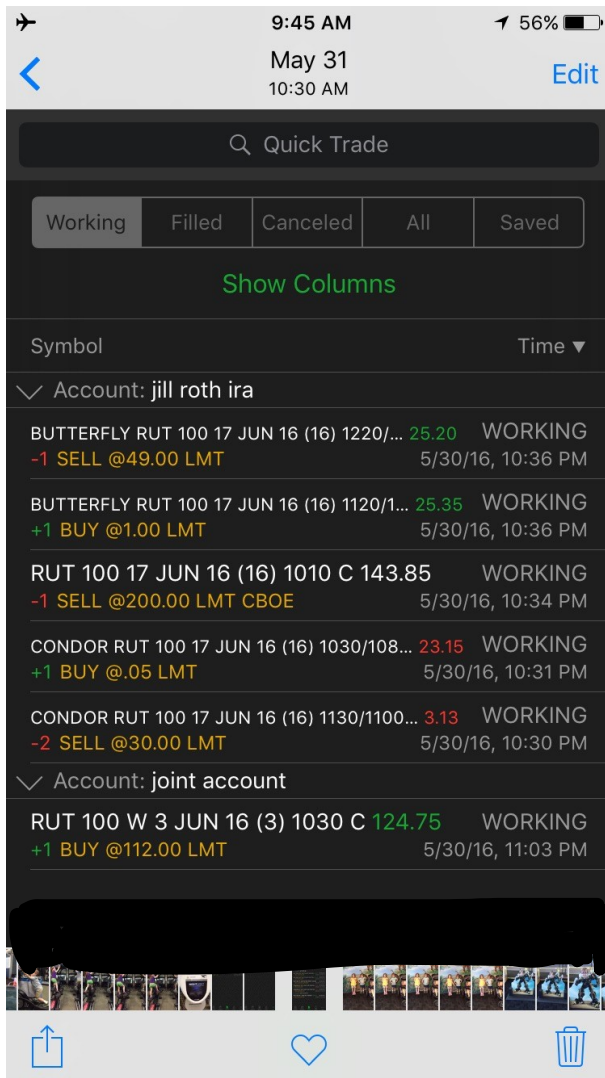
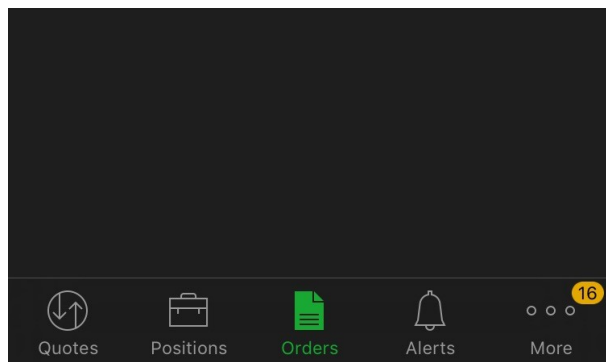
\$.TICK

Synthetics in TOS/mobile

*overnight  
Futures  
Watcher*

*→ you will  
make/save  
more \$ here  
than any  
favorable  
commission  
schedule.*

| Orders                                                               |                                    |
|----------------------------------------------------------------------|------------------------------------|
| Q Quick Trade                                                        |                                    |
| Working                                                              | Filled Canceled All Saved          |
| Show Columns                                                         |                                    |
| Symbol                                                               | Time ▼                             |
| ✓ Account: joint account                                             |                                    |
| BUTTERFLY RUT 100 APR 16 (48) 1070/102...<br>+1 BUY @1.00 LMT GTC    | 11.35 WORKING<br>2/26/16, 10:15 AM |
| BUTTERFLY RUT 100 APR 16 (48) 970/1020...<br>-1 SELL @49.00 LMT GTC  | 11.35 WORKING<br>2/26/16, 10:15 AM |
| BUTTERFLY RUT 100 APR 16 (48) 1010/960/...<br>+1 BUY @.50 LMT GTC    | 5.85 WORKING<br>2/26/16, 10:15 AM  |
| BUTTERFLY RUT 100 APR 16 (48) 910/960/1...<br>-1 SELL @49.00 LMT GTC | 6.05 WORKING<br>2/26/16, 10:14 AM  |



|                                                         |                   |
|---------------------------------------------------------|-------------------|
| -5 SELL @49.00 LMT                                      | 3/23/16, 10:38 AM |
| BUTTERFLY RUT 100 APR 16 (22) 1090/104... 10.53 WORKING |                   |
| -5 SELL @11.00 LMT                                      | 3/23/16, 10:37 AM |
| BUTTERFLY RUT 100 APR 16 (22) 1010/106... 15.40 WORKING |                   |
| +1 BUY @.50 LMT                                         | 3/23/16, 10:37 AM |
| BUTTERFLY RUT 100 APR 16 (22) 1110/106... 15.50 WORKING |                   |
| -5 SELL @49.00 LMT                                      | 3/23/16, 10:36 AM |
| BUTTERFLY RUT 100 APR 16 (22) 990/104... 10.95 WORKING  |                   |
| +1 BUY @.50 LMT                                         | 3/23/16, 10:33 AM |
| Account: joint account                                  |                   |
| VERTICAL RUT 100 Q MAR5 16 (8) 1025/10... 18.90 WORKING |                   |
| +3 BUY @1.00 LMT                                        | 3/23/16, 10:16 AM |

9:26 AM

62%

May 11

2:57 PM

Edit

Quick Trade

Working

Filled

Canceled

All

Saved

Show Columns

Symbol

Time ▼

✓ Account: jill roth ira

BUTTERFLY RUT 100 20 MAY 16 (8) 1100/1... 18.88 WORKING  
+1 BUY @1.00 LMT 5/11/16, 6:59 AM

BUTTERFLY RUT 100 20 MAY 16 (8) 1200/1... 19.60 WORKING  
-1 SELL @49.00 LMT CBOE 5/11/16, 6:58 AM

> synthetics advertising  
 .72 difference  
 Probably not going to  
 be able to buy @  
 18.88. In fact, after  
 your analysis, you may get  
 filled @ 19.10 & feel you  
 got a great value - even  
 after paying over "mid"  
 price of 18.88, because  
 that may not have been  
 fair value.

|             |        |          |     |
|-------------|--------|----------|-----|
| Sprint LTE  |        | 10:07 AM | 13% |
| Orders      |        |          |     |
| Quick Trade |        |          |     |
| Working     | Filled | Canceled | All |
| Saved       |        |          |     |

●○○○ Sprint 9:29 AM 📶 96%

# Orders

Quick Trade

Working
Filled
Canceled
All
Saved

Show Columns

| Symbol                                                               | Time ▼                            |
|----------------------------------------------------------------------|-----------------------------------|
| ✓ Account: david roth ira                                            |                                   |
| BUTTERFLY RUT 100 MAY 16 (50) 1040/10...<br>-1 SELL @49.00 LMT       | 11.60 WORKING<br>3/30/16, 9:29 AM |
| BUTTERFLY RUT 100 MAY 16 (50) 1140/109...<br>+1 BUY @1.00 LMT        | 11.65 WORKING<br>3/30/16, 9:29 AM |
| ✓ Account: joint account                                             |                                   |
| BUTTERFLY RUT 100 APR 16 (15) 1170/112...<br>-1 SELL @49.00 LMT CBOE | 26.55 WORKING<br>3/30/16, 9:28 AM |
| BUTTERFLY RUT 100 APR 16 (15) 1070/112...<br>+1 BUY @1.00 LMT CBOE   | 26.30 WORKING<br>3/30/16, 9:27 AM |
| BUTTERFLY RUT 100 APR 16 (15) 1190/114...<br>-1 SELL @49.00 LMT CBOE | 22.35 WORKING<br>3/30/16, 9:27 AM |
| BUTTERFLY RUT 100 APR 16 (15) 1090/114...<br>+1 BUY @1.00 LMT CBOE   | 22.40 WORKING<br>3/30/16, 9:26 AM |

🔄 Quotes
👛 Positions
📄 Orders
🔔 Alerts
⋮ More



8:27 AM 70%

February 29 8:54 AM Edit

Quick Trade

Working Filled Canceled All Saved

Show Columns

Symbol Time ▼

Account: joint account

|                                            |       |                   |
|--------------------------------------------|-------|-------------------|
| BUTTERFLY RUT 100 APR 16 (45) 1090/104...  | 13.25 | WORKING           |
| +1 BUY @1.00 LMT GTC CBOE                  |       | 2/29/16, 8:53 AM  |
| BUTTERFLY RUT 100 APR 16 (45) 990/104...   | 13.10 | WORKING           |
| -1 SELL @49.00 LMT GTC                     |       | 2/29/16, 8:52 AM  |
| BUTTERFLY RUT 100 APR 16 (45) 910/960/1... | 5.75  | WORKING           |
| -10 SELL @6.50 LMT GTC                     |       | 2/29/16, 8:52 AM  |
| BUTTERFLY RUT 100 APR 16 (45) 1010/960/... | 5.60  | WORKING           |
| +1 BUY @.51 LMT GTC                        |       | 2/26/16, 11:21 AM |
| BUTTERFLY RUT 100 APR 16 (45) 1070/102...  | 11.25 | WORKING           |
| +1 BUY @1.00 LMT GTC CBOE                  |       | 2/26/16, 11:20 AM |

Share Heart Delete

Sprint 1:07 PM 76%

Orders

Quick Trade

Working Filled Canceled All Saved

Show Columns

Symbol Time ▼

Account: david roth ira

|                            |        |                  |
|----------------------------|--------|------------------|
| RUT 100 JUN 16 (62) 1000 C | 132.85 | WORKING          |
| +1 BUY @5.00 LMT           |        | 4/15/16, 1:07 PM |

Account: joint account

|                                           |       |                   |
|-------------------------------------------|-------|-------------------|
| BUTTERFLY RUT 100 JUN 16 (62) 1040/109... | 8.35  | WORKING           |
| -1 SELL @49.00 LMT                        |       | 4/15/16, 1:06 PM  |
| BUTTERFLY RUT 100 JUN 16 (62) 1140/109... | 8.40  | WORKING           |
| +1 BUY @1.00 LMT                          |       | 4/15/16, 1:06 PM  |
| BUTTERFLY RUT 100 MAY 16 (34) 1160/111... | 13.85 | WORKING           |
| +1 BUY @1.00 LMT                          |       | 4/15/16, 11:49 AM |
| BUTTERFLY RUT 100 MAY 16 (34) 1060/111... | 13.65 | WORKING           |
| -1 SELL @49.00 LMT                        |       | 4/15/16, 11:49 AM |



Quotes Positions **Orders** Alerts More <sup>4</sup>

●●○○ Sprint 9:39 AM 74%

### Orders

Quick Trade

Working Filled Canceled All Saved

Show Columns

Symbol Time ▼

Account: jill roth ira

|                                             |       |                  |
|---------------------------------------------|-------|------------------|
| BUTTERFLY RUT 100 17 JUN 16 (6) 1180/11...  | 14.33 | WORKING          |
| +1 BUY @.50 LMT                             |       | 6/10/16, 9:13 AM |
| BUTTERFLY RUT 100 17 JUN 16 (6) 1200/1...   | 25.45 | WORKING          |
| +1 BUY @1.00 LMT                            |       | 6/10/16, 9:13 AM |
| BUTTERFLY RUT 100 17 JUN 16 (6) 1120/11...  | 31.53 | WORKING          |
| -1 SELL @49.00 LMT                          |       | 6/10/16, 7:29 AM |
| VERTICAL RUT 100 17 JUN 16 (6) 1180/1230... | 3.95  | WORKING          |
| -1 SELL @49.00 LMT                          |       | 6/10/16, 7:27 AM |

Account: joint account

|                                            |       |                  |
|--------------------------------------------|-------|------------------|
| BUTTERFLY RUT 100 17 JUN 16 (6) 1080/11... | 15.15 | WORKING          |
| -1 SELL @49.00 LMT                         |       | 6/10/16, 9:13 AM |
| BUTTERFLY RUT 100 17 JUN 16 (6) 1100/11... | 25.53 | WORKING          |
| -1 SELL @49.00 LMT                         |       | 6/10/16, 8:10 AM |
| BUTTERFLY RUT 100 17 JUN 16 (6) 1220/11... | 31.38 | WORKING          |
| +1 BUY @.50 LMT                            |       | 6/10/16, 8:08 AM |
| VERTICAL RUT 100 17 JUN 16 (6) 1230/118... | 46.20 | WORKING          |
| +1 BUY @1.00 LMT                           |       | 6/10/16, 7:29 AM |

Quotes Positions **Orders** Alerts More

●○○○ Sprint 8:10 AM 48%

### Orders

Quick Trade

Working Filled Canceled All Saved

Show Columns

Symbol Time ▼

Account: jill roth ira

|                                             |       |                  |
|---------------------------------------------|-------|------------------|
| BUTTERFLY RUT 100 17 JUN 16 (6) 1200/11...  | 18.27 | WORKING          |
| +1 BUY @1.00 LMT                            |       | 6/10/16, 8:09 AM |
| BUTTERFLY RUT 100 17 JUN 16 (6) 1120/11...  | 29.65 | WORKING          |
| -1 SELL @49.00 LMT                          |       | 6/10/16, 7:29 AM |
| VERTICAL RUT 100 17 JUN 16 (6) 1180/1230... | 8.82  | WORKING          |
| -1 SELL @49.00 LMT                          |       | 6/10/16, 7:27 AM |

Quotes Positions **Orders** Alerts More

Account: joint account

|                                            |       |                  |
|--------------------------------------------|-------|------------------|
| BUTTERFLY RUT 100 17 JUN 16 (6) 1100/11... | 18.38 | WORKING          |
| -1 SELL @49.00 LMT                         |       | 6/10/16, 8:10 AM |
| BUTTERFLY RUT 100 17 JUN 16 (6) 1220/1...  | 30.03 | WORKING          |
| +1 BUY @.50 LMT                            |       | 6/10/16, 8:08 AM |
| VERTICAL RUT 100 17 JUN 16 (6) 1230/118... | 41.25 | WORKING          |
| +1 BUY @1.00 LMT                           |       | 6/10/16, 7:29 AM |

Quotes Positions Orders Alerts More

Sprint LTE 11:09 AM 100%

Orders

Quick Trade

Working Filled Canceled All Saved

Show Columns

Symbol Time

Account: jill roth ira

|                                             |       |                  |
|---------------------------------------------|-------|------------------|
| BUTTERFLY RUT 100 17 JUN 16 (6) 1180/11...  | 13.23 | WORKING          |
| +1 BUY @.50 LMT                             |       | 6/10/16, 8:13 AM |
| BUTTERFLY RUT 100 17 JUN 16 (6) 1200/1...   | 24.68 | WORKING          |
| +1 BUY @1.00 LMT                            |       | 6/10/16, 8:13 AM |
| BUTTERFLY RUT 100 17 JUN 16 (6) 1120/11...  | 31.80 | WORKING          |
| -1 SELL @49.00 LMT                          |       | 6/10/16, 6:29 AM |
| VERTICAL RUT 100 17 JUN 16 (6) 1180/1230... | 4.50  | WORKING          |
| -1 SELL @49.00 LMT                          |       | 6/10/16, 6:27 AM |

Account: joint account

|                                            |       |                  |
|--------------------------------------------|-------|------------------|
| BUTTERFLY RUT 100 17 JUN 16 (6) 1080/11... | 13.30 | WORKING          |
| -1 SELL @49.00 LMT                         |       | 6/10/16, 8:13 AM |
| BUTTERFLY RUT 100 17 JUN 16 (6) 1100/11... | 24.68 | WORKING          |
| -1 SELL @49.00 LMT                         |       | 6/10/16, 7:10 AM |
| BUTTERFLY RUT 100 17 JUN 16 (6) 1220/11... | 31.53 | WORKING          |
| +1 BUY @.50 LMT                            |       | 6/10/16, 7:08 AM |
| VERTICAL RUT 100 17 JUN 16 (6) 1230/118... | 45.30 | WORKING          |
| +1 BUY @1.00 LMT                           |       | 6/10/16, 6:29 AM |

Quotes Positions Orders Alerts More

Sprint LTE 2:05 PM 68%

Orders

Quick Trade

Working Filled Canceled All Saved

Show Columns

Symbol Time

Account: joint account

|                                           |       |         |
|-------------------------------------------|-------|---------|
| BUTTERFLY RUT 100 MAY 16 (35) 1160/111... | 13.85 | WORKING |
|-------------------------------------------|-------|---------|

+1 BUY @1.01 LMT4/14/16, 9:36 AM

BUTTERFLY RUT 100 MAY 16 (35) 1060/111... 13.85 WORKING

-1 SELL @49.00 LMT4/14/16, 9:35 AM

Quotes

Positions

Orders

Alerts

More

Sprint9:31 AM77%

Orders

Quick Trade

Working

Filled

Canceled

All

Saved

Show Columns

SymbolTime

Account: jill roth ira

BUTTERFLY RUT 100 17 JUN 16 (6) 1180/11... 12.48 WORKING

+1 BUY @.50 LMT6/10/16, 9:13 AM

BUTTERFLY RUT 100 17 JUN 16 (6) 1200/1... 23.80 WORKING

+1 BUY @1.00 LMT6/10/16, 9:13 AM

BUTTERFLY RUT 100 17 JUN 16 (6) 1120/11... 31.88 WORKING

-1 SELL @49.00 LMT6/10/16, 7:29 AM

VERTICAL RUT 100 17 JUN 16 (6) 1180/1230... 4.95 WORKING

-1 SELL @49.00 LMT6/10/16, 7:27 AM

Account: joint account

BUTTERFLY RUT 100 17 JUN 16 (6) 1080/11... 12.35 WORKING

-1 SELL @49.00 LMT6/10/16, 9:13 AM

BUTTERFLY RUT 100 17 JUN 16 (6) 1100/11... 23.40 WORKING

-1 SELL @49.00 LMT6/10/16, 8:10 AM

BUTTERFLY RUT 100 17 JUN 16 (6) 1220/11... 31.38 WORKING

+1 BUY @.50 LMT6/10/16, 8:08 AM

VERTICAL RUT 100 17 JUN 16 (6) 1230/118... 44.65 WORKING

+1 BUY @1.00 LMT6/10/16, 7:29 AM

Quotes

Positions

Orders

Alerts

More

Sprint9:16 AM77%

Orders

Quick Trade

Working

Filled

Canceled

All

Saved



| Orders                                    |                           |
|-------------------------------------------|---------------------------|
| Quick Trade                               |                           |
| Working                                   | Filled Canceled All Saved |
| Show Columns                              |                           |
| Symbol                                    | Time ▼                    |
| Account: david roth ira                   |                           |
| BUTTERFLY RUT 100 MAY 16 (50) 1040/10...  | 10.50 WORKING             |
| -1 SELL @49.00 LMT                        | 3/30/16, 9:29 AM          |
| BUTTERFLY RUT 100 MAY 16 (50) 1140/109... | 11.00 WORKING             |
| +1 BUY @1.00 LMT                          | 3/30/16, 9:29 AM          |
| Account: joint account                    |                           |
| BUTTERFLY RUT 100 APR 16 (15) 1170/112... | 26.55 WORKING             |
| -1 SELL @49.00 LMT CBOE                   | 3/30/16, 9:28 AM          |
| BUTTERFLY RUT 100 APR 16 (15) 1070/112... | 26.30 WORKING             |
| +1 BUY @1.00 LMT CBOE                     | 3/30/16, 9:27 AM          |
| BUTTERFLY RUT 100 APR 16 (15) 1190/114... | 22.35 WORKING             |
| -1 SELL @49.00 LMT CBOE                   | 3/30/16, 9:27 AM          |
| BUTTERFLY RUT 100 APR 16 (15) 1090/114... | 22.40 WORKING             |
| +1 BUY @1.00 LMT CBOE                     | 3/30/16, 9:26 AM          |
| Quotes Positions Orders Alerts More       |                           |

| Sprint 10:47 AM 76%                        |                           |
|--------------------------------------------|---------------------------|
| Orders                                     |                           |
| Quick Trade                                |                           |
| Working                                    | Filled Canceled All Saved |
| Show Columns                               |                           |
| Symbol                                     | Time ▼                    |
| Account: joint account                     |                           |
| BUTTERFLY RUT 100 APR 16 (52) 950/1000...  | 9.80 WORKING              |
| -1 SELL @49.00 LMT                         | 2/22/16, 10:41 AM         |
| BUTTERFLY RUT 100 APR 16 (52) 1050/100...  | 9.80 WORKING              |
| +1 BUY @1.00 LMT                           | 2/22/16, 10:40 AM         |
| BUTTERFLY RUT 100 APR 16 (52) 1010/960/... | 6.90 WORKING              |
| -1 SELL @40.00 LMT                         | 2/22/16, 10:31 AM         |
| BUTTERFLY RUT 100 APR 16 (52) 930/980/...  | 8.35 WORKING              |
| -1 SELL @49.00 LMT CBOE                    | 2/22/16, 10:31 AM         |
| BUTTERFLY RUT 100 APR 16 (52) 1030/980...  | 8.25 WORKING              |
| +20 BUY @1.00 LMT                          | 2/22/16, 10:30 AM         |

|        |           |        |        |      |
|--------|-----------|--------|--------|------|
| Quotes | Positions | Orders | Alerts | More |
|--------|-----------|--------|--------|------|

●○○○ Sprint 10:37 AM 100%

### Orders

Quick Trade

Working Filled Canceled All Saved

Show Columns

| Symbol                                     | Time ▼            |
|--------------------------------------------|-------------------|
| Account: jill roth ira                     |                   |
| BUTTERFLY RUT 100 17 JUN 16 (16) 1220/...  | 25.05 WORKING     |
| -1 SELL @49.00 LMT                         | 5/30/16, 10:36 PM |
| BUTTERFLY RUT 100 17 JUN 16 (16) 1120/1... | 25.25 WORKING     |
| +1 BUY @1.00 LMT                           | 5/30/16, 10:36 PM |
| RUT 100 17 JUN 16 (16) 1010 C 142.25       | WORKING           |
| -1 SELL @200.00 LMT CBOE                   | 5/30/16, 10:34 PM |
| CONDOR RUT 100 17 JUN 16 (16) 1030/10...   | 23.25 WORKING     |
| +1 BUY @.05 LMT                            | 5/30/16, 10:31 PM |
| CONDOR RUT 100 17 JUN 16 (16) 1130/1100... | 3.33 WORKING      |
| -2 SELL @30.00 LMT                         | 5/30/16, 10:30 PM |
| Account: joint account                     |                   |
| RUT 100 W 3 JUN 16 (3) 1030 C 123.25       | WORKING           |
| +1 BUY @112.00 LMT                         | 5/30/16, 11:03 PM |

|        |           |        |        |      |
|--------|-----------|--------|--------|------|
| Quotes | Positions | Orders | Alerts | More |
|--------|-----------|--------|--------|------|

|   |         |     |
|---|---------|-----|
| ✈ | 8:20 AM | 72% |
|---|---------|-----|

< February 22 2:56 PM Edit

Quick Trade

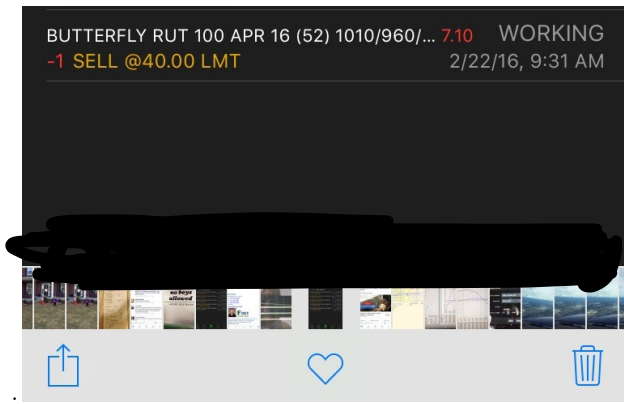
Working Filled Canceled All Saved

Show Columns

| Symbol                                    | Time ▼           |
|-------------------------------------------|------------------|
| Account: joint account                    |                  |
| BUTTERFLY RUT 100 APR 16 (52) 1030/980... | 8.55 WORKING     |
| +10 BUY @8.25 LMT                         | 2/22/16, 1:40 PM |
| BUTTERFLY RUT 100 APR 16 (52) 930/980/... | 8.45 WORKING     |
| -1 SELL @48.99 LMT                        | 2/22/16, 9:50 AM |
| BUTTERFLY RUT 100 APR 16 (52) 950/100...  | 10.25 WORKING    |
| -1 SELL @49.00 LMT                        | 2/22/16, 9:41 AM |
| BUTTERFLY RUT 100 APR 16 (52) 1050/100... | 10.25 WORKING    |
| +1 BUY @1.00 LMT                          | 2/22/16, 9:40 AM |

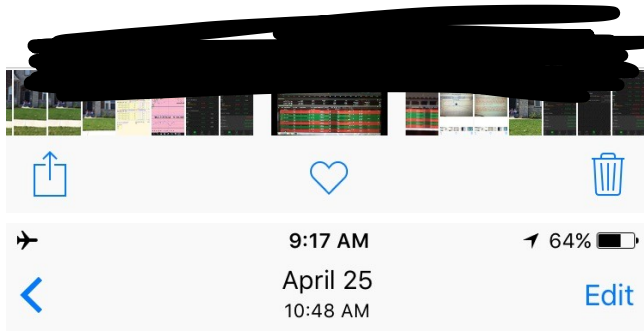
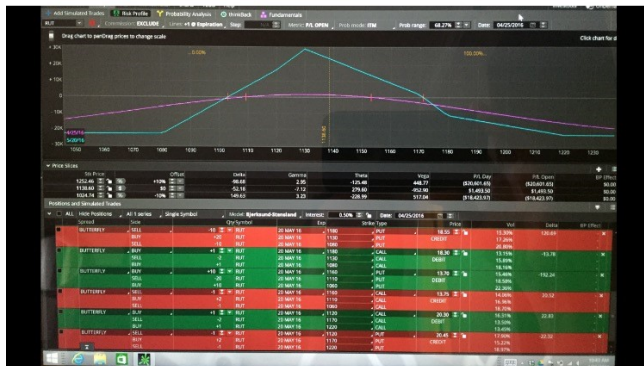
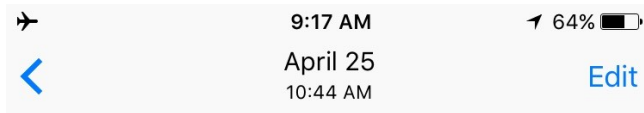
Lots of examples here. Just showing you that you can't anchor off one price. More information is better



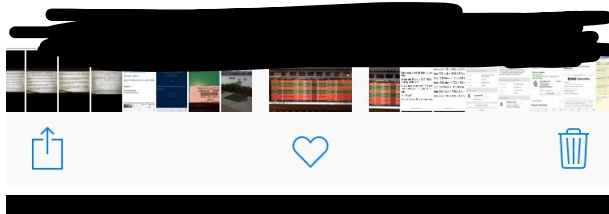
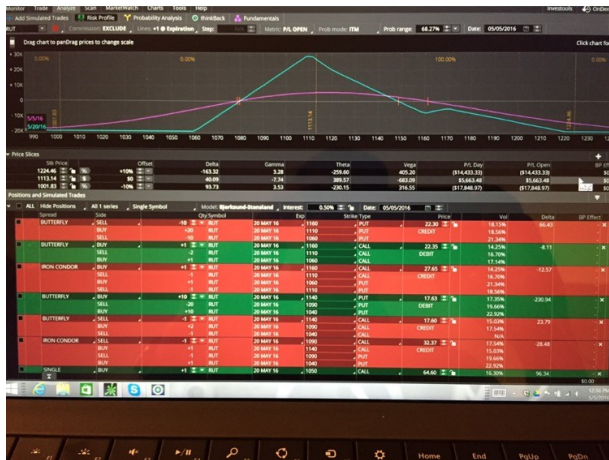
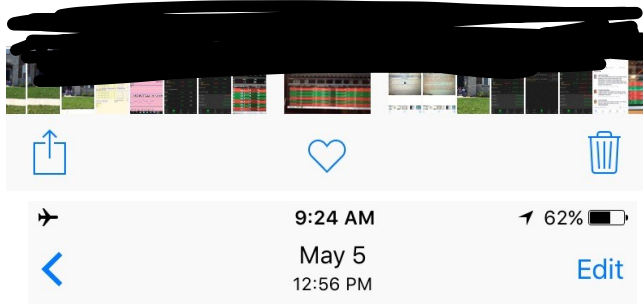
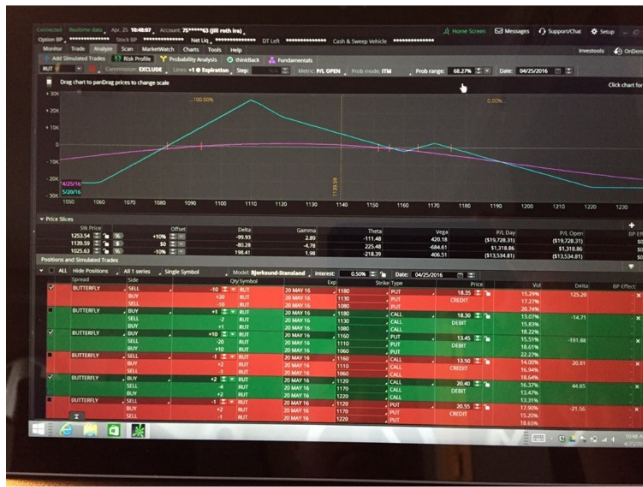


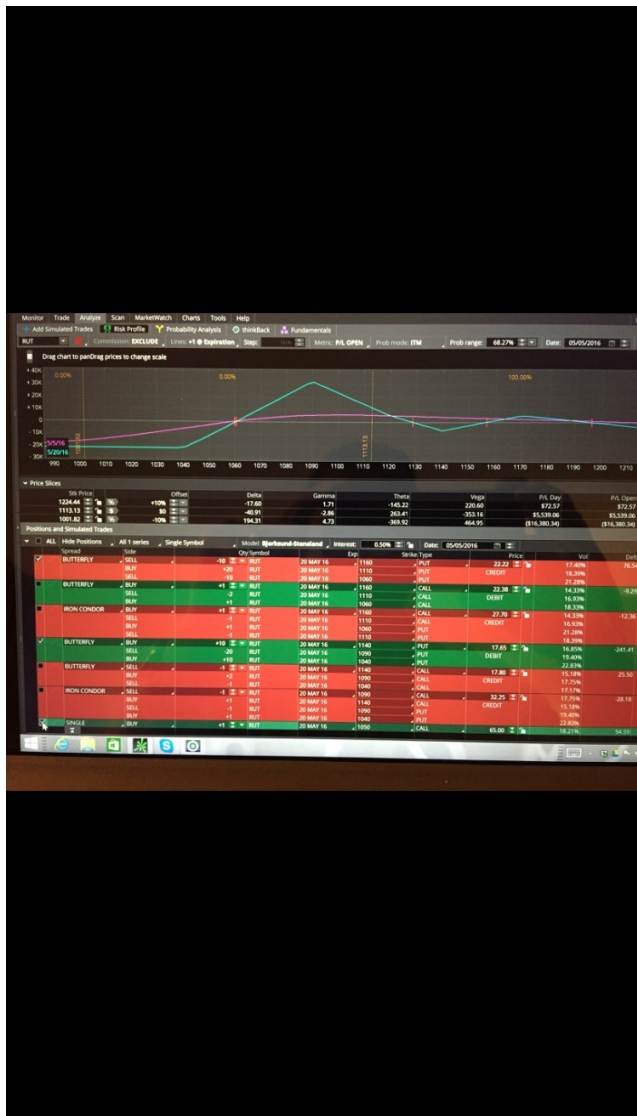
here to determine  
you got a "good fill."

Workspaces



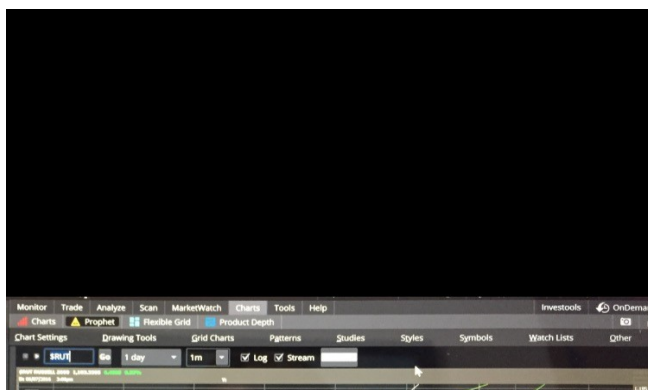


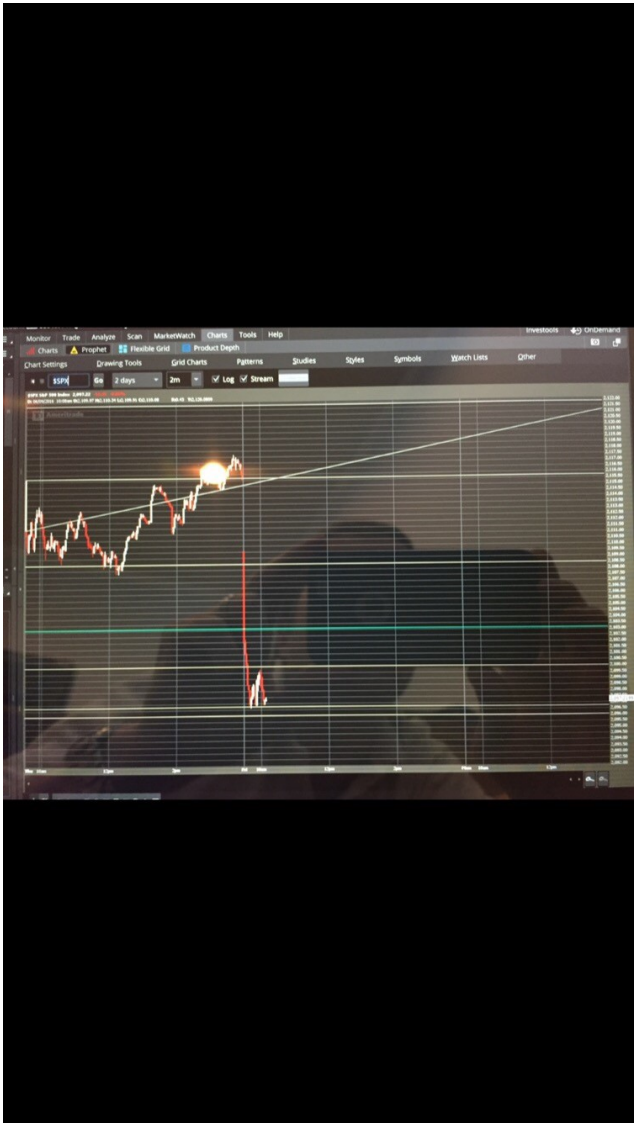
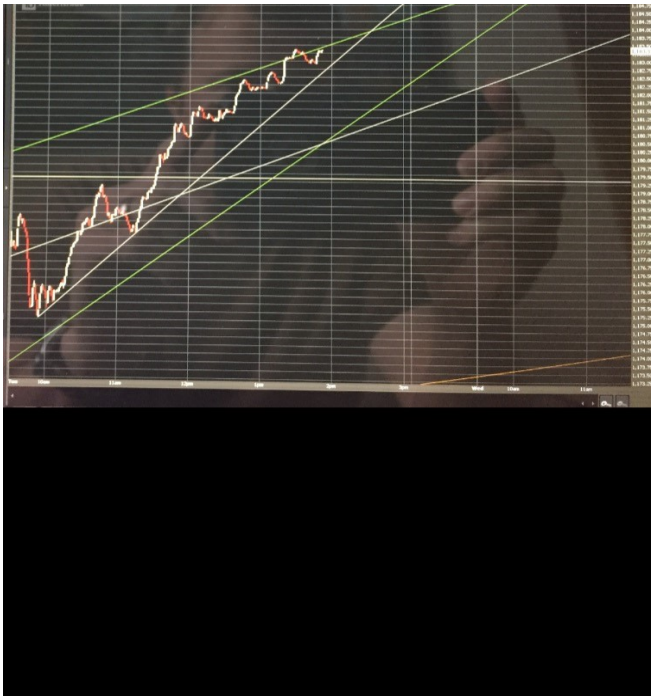




How to handle adjustments if OV is down, or you spill water in your laptop bag? Where is your butterfly in relation to ATM?

Phone pic before going to work, store, doc, playground, etc.





.Have a neutral mindset, and be available for opportunity!

